

Mainfreight Europe synchronizes Global Address Lists with GALsync

"In our industry, teamwork is essential. In this respect, GALsync is a tremendous help for Mainfreight, because it allows the European offices to easily synchronize their contacts with those in Asia, America, Australia, and New Zealand."

Rob Verheijen, European Manager IT, Mainfreight Europe





THE CUSTOMER

As a global logistics service provider with its headquarters in Auckland (New Zealand) Mainfreight offers warehouse logistics as well as national and international freight forwarding services. Mainfreight is listed on the New Zealand Stock Exchange and in 2018 had an annual revenue of US\$2.62 billion. www.mainfreight.com

THE CHALLENGE

As an expanding company, Mainfreight continually acquires other companies and incorporates them into the group. Mainfreight Europe therefore maintains its own separate domain, unlike Mainfreight companies on other continents.

"Special people, special company"

Having started in New Zealand, Mainfreight has been a real success story over the past four decades, as the logistics group now has 290 branches in 26 countries. More than 8,700 employees worldwide are dedicated to helping Mainfreight customers maintain their global supply chain. Mainfreight's personalized corporate culture is demonstrated by its slogan "Special people, special company".

One global company, two domains

Mainfreight's European headquarters are located in Amsterdam, the Netherlands. From here, Rob Verheijen oversees the European IT operations. "As in other Mainfreight regions, we have grown in Europe through company takeovers. Currently it is still the case that Mainfreight Europe does not form part of the global Mainfreight domain." For this reason, Rob Verheijen needed to look for a solution that could synchronize Global Address Lists.

CUSTOMER BENEFITS

- GALsync allows Mainfreight to quickly and securely exchange address book contacts and calendar dates between two domains without merging the Exchange systems
- Noticeable time savings thanks to easy installation and automated synchronization
- Licensing is based on the number of user objects

ADVANTAGES OF GALSYNC

- Synchronizes Global Address Lists (GAL) of any Exchange organizations
- Implementation within an hour
- Encrypted data transmission via e-mail, so no new trust interfaces are required
- Good cost-benefit ratio
- Low demand on server resources
- No consultant assignments required

Global teamwork

Mainfreight ensures that goods get from one part of the world to another quickly and safely – whether it's via trucks, cargo ships, goods trains, or planes. If required, the logistics group also takes on responsibility for warehousing of goods at all major economic hubs. "Our management team wanted all Mainfreight regions to be able to work together smoothly," explains Rob Verheijen. "After all, teamwork is essential in our industry, especially as a global group. With the exception of Mainfreight Europe, all regions are in the same domain. In the past, it was a very inefficient use of time when we were trying to find the telephone numbers of colleagues in the USA or Asia or to look at their calendars in order to arrange meetings."

Fast assistance with GALsync

Using GALsync quickly solved the problem: "I don't think there is any other solution on the market that can synchronize Global Address Lists over different environments as easily as GALsync does," says Mainfreight's European IT manager. A total of 7,500 contacts are now updated daily for both environments.

Easy to use

The data is exchanged simply via encrypted email data transmission. The overall effort required to install GALsync was very manageable. "Our administrators in the individual regions were able to install GALsync quickly with the assistance of the manual and information on the NETsec website," says Rob Verheijen. "Set-up and maintenance are also very quick and efficient." Another plus point for Mainframe was the pricing model, because GALsync customers pay the license fee depending on the number of contacts to be synchronized.

"I don't think there is any other solution on the market that can synchronize global address lists over different environments as easily as GALsync does. Now global Mainfreight team members can easily contact and coordinate with each other when it comes to dealing with international customer projects."

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